

|      | DESCRIPTION  | O.F. Richter & Sons | PPG   | Sherwin-Williams |
|------|--|---------------------|-------|------------------|
| ARCH | Alkyd Wall & Trim Paint Semi-Gloss Enamel, Voc: 3.03 lbs/gal Solids by Vol: 42% ±2%                | 49.49               | 21.99 | 24.99            |
| IM   | Ext Latex Acrylic House Paint Satin: Voc:0.42lbs/gal, Solids by Vol: 36% ±2%                       | 35.09               | 18.99 | 22.99            |
| IM   | Ext Latex Acrylic House Paint Gloss Voc:1.9 lbs/gal, Solids by Vol: 36% ±2%                        | 40.45               | 25.49 | 24.99            |
| ARCH | Int/Ext. Industrial Acrylic Latex Semi-Gloss Voc:1.71lbs/gal, Solids by Vol:36% ±2%                | 44.95               | 28.99 | 26.99            |
| ARCH | Latex Flat Interior: Voc:8.4 lbs/gal, Solids by Vol: 30% ±2%                                       | 26.09               | 14.99 | 18.99            |
| IM   | Int/Ext. Industrial Acrylic Latex Semi-Gloss, Voc: 1.71 lbs/gal, Solids by Vol: 41% + 1%, Coverage | 44.95               | 28.99 | 26.99            |
| ARCH | Latex Flat Interior: Voc: 8.4 lbs/gal, Solids by Vol: 50% + 1%, Coverage                           | 53.95               | 21.99 | 18.99            |
|      | DISCOUNT OFF MSRP FOR ARCH   | 10%                 | 40%   | 40%              |
|      | DISCOUNT OFF MSRP FOR IM   | 10%                 | 50%   | 40%              |
|      | DISCOUNT OFF MSRP FOR ALL BRUSHES & ROLLERS  | 10%                 | 20%   | 20%              |
|      | DISCOUNT OFF MSRP FOR ALL ALL ASSOCIATED PRODUCTS, (ladders, tape, etc)                            | 10%                 | 15%   | 15%              |

ARCH= ARCHITECTURAL

IM = INDUSTRIAL MARINE

PPG best on price on 4 line items

Sherman-Williams best on price on 4 line items

PPG and Sherman-Williams tied on all other line items