



# Jerry Pate Turf & Irrigation

Jerry Pate Turf & Irrigation  
301 Schubert Dr.  
Pensacola, FL 32504  
Ph# (800) 700-7001  
Fax# (850) 484-8596  
www.jerrybate.com

DATE: March 28, 2016  
EXPIRATION DATE: Valid 30 Days

Exclusively For: NACPA

Attn: Charles Booth  
5075 Research Drive  
Huntsville, AL 35805  
[Ph#] 205-910-5052

Discount Matrix  
NACPA

Prepared By: Kelly Garrett  
[kgarrett@jerrybate.com](mailto:kgarrett@jerrybate.com)

Account Executive: Jason Gattina  
[jgattina@jerrybate.com](mailto:jgattina@jerrybate.com)

[Fax#]  
[Customer Acct#]  
[Email] [charles.booth@tarcog.us](mailto:charles.booth@tarcog.us)

Per your request, I am pleased to submit a proposal on the following equipment:

Contract Line	Description	Quantity	Discount	Extension
1	Toro Brand Name "Catalog A" Commercial Equipment And Accessories Which Excludes: ProCore 648, MultiPro 1750, Groundsmaster 3500, 4500, 4700, Reelmaster 3100 Sidewinder, All HoverPro Models, ProStripe 560, and GreensPro 1240	1	23.0%	
2	Toro Brand Name "Catalog B" Equipment And Accessories Which Include: ProCore 648, MultiPro 1750, Groundsmaster 3500, 4500, 4700, Reelmaster 3100 Sidewinder, All HoverPro Models, ProStripe 560, and GreensPro 1240	1	20.0%	
3	Club Car Brand Name "Catalog C" Utility Vehicles and Accessories	1	10.0%	
4	Toro Brand Name "Catalog D" Equipment And Accessories Including: Heavy Duty Walk Power Mowers, LCE Mid-Size Walking Mowers, and LCE ZTR Mowers	1	28.0%	
5	Toro Brand Name "Catalog A and B" Commercial Equipment Accessories Purchased Separately	1	10.0%	
6	Club Car Brand Name "Catalog C" Utility Vehicle Accessories Purchased Separately		0%	
7	Toro Brand Name "Catalog D" Accessories Purchased Separately	1	0%	
8	Toro Brand Name "Catalog A and B" Parts Discount Offered Off Manufacturer's Most Current Published Price List "Toro Performance Parts Sale Catalog" All Other Toro Brand Parts Club Car Brand Name "Catalog C" Parts Discount Toro Brand Name "Catalog D" Parts Discount	1		Net Price 0% 0% 0%

